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Advisory Group on IT Integration

Minutes of Meeting
Tuesday,
September 24, 2009

I. CALL TO ORDER

A meeting of the Advisory Group on IT Integration was held on Tuesday, September 24, 2009 in Room A-B at the State Capitol in Baton Rouge, Louisiana. The chairman, Senator Mike Michot, called the meeting to order at 2:02 p.m.

II. ROLL CALL

The chairman called the roll and the following was noted:

MEMBERS PRESENT:	MEMBERS ABSENT:
Senator Mike Michot	Senator Duplessis
ED Driesse - Proxy for Angele Davis	
Patrick Thompson	
Della Bonnette	

STAFF PRESENT:
Tim Prather, Coordinator
Cheryl Horne, Attorney
Yvette Guilbeau, Secretary
Jay Lueckel, Budget Analyst
Evan Brasseaux, Education Section Director
Michael Boutte, Sr. Auditor
Sherri Hymel

WITNESSES:
Michael Protz, SAS Institute
Dan Smillie, SAS Institute
Blane Comeaux, Acadian Monitoring Services
Nick Larussa, Acadian Monitoring Services
Claude Berthea, Rallypoint

III.   APPROVAL OF MINUTES

Senator Michot made a motion to approve the minutes from the September 8, 2009, advisory group meeting. There being no objection, said minutes were adopted.

IV.   PRESENTATION

Senator Michot explains that a series of meetings are being set up to allow private sector individuals and corporate vendors to make presentations to the committee. He states that he has met with many of them privately and they have made presentations to him and Commissioner Davis. He feels that this is and opportunity for them to present their technoloy to the committee, as a possible way to make government more efficient in streamlining.

He introduces Dan Smillie who is the government operations executive with SAS Institute. Mr. Smillie states that they are a North Carolina based software company and he introduces Michael Protz, Director of field engineer. He explains that SAS has worked for 34 years in helping government and industry globally reduce their cost, increase revenues, operate more effectively and all the while delivering better products and services to their customers and constituents. They have brought a world of practical solutions to Louisiana to help address the challenges that it faces today. His presentation will offer some ideas that can bear fruit very quickly and sometimes within a few months, which can deliver some value in years to come.

He begins the presentation which will be a brief overview of how the government accesses solutions and gives examples of how they may be applied in Louisiana.

To view this presentation you can access it at www.legis.state.la.us, Streamlining Government Commission- **Presentations**

After the presentation Mr. Millie asks the members if they have any questions.

Senator Michot asks if SAS has participated in bids with any of our state agencies. Mr. Smillie states that they have worked with DHH on data warehousing and business intelligence projects. They are also hoping to work with the Department of Corrections. Senator Michot asks about the bid process and if they are satisfied with the way it is going. Mr. Millie states that the bid process in Louisiana is difficult but knows that is the cost of doing business. They operate in many other states that deal with their bid process. Sen.

Michot states that a presentation was given last week on the ERP project and that Mr. Dressie with the DOA is overseeing the implementation of the ERP model which is a comprehensive system and wants to know how would SAS software differ from what the state is trying to accomplish with the purchasing and implementation of ERP.

Mr. Smille states that the difference is that the ERP system is good at inputs and outputs and signing someone up on benefits, cutting and invoice, releasing a check and it is done in very high volume. SAS often times compliments the ERP systems with data management, reporting and forecasting. He states that the two systems are kind of like apples and oranges.

Mrs. Bonnette ask Mr. Smille what are the short term benefits of the SAS program. He states they would do a pilot program and in long term take some data and perform audit selections such as fraud detection. In short terms benefits there are audits performed on taxes, child support enforcement and state vehicles.

Mr. Dressie comments on the comparison of ERP and SAS programs. He states that SAS falls into the category of data mining. ERP will create a large transaction data base and SAS will help in the data mining and get it going after a specific element. Mr. Dressie wants to know the biggest opportunity that the SAS program will give when dealing with returns. Mr. Smille states it would be the Medicad programs because of fraud. He explains that DHH does and excellent job in medicad fraud detection. But feels that SAS could add a couple of elements that could make it even more effective.

Senator Michot asks the members if there are anymore questions. He thanks Mr. Smille for his presentation and is looking forward to working with him in future while going through this process.

Senator Michot introduces the next presenter, Blane Comeaux with the Acadian Monitoring Services a division of Acadian ambulance. He states that this presentation is on GPS and fleet management. He explains that beside being and ambulance service they are a security and fire alarm monitoring service as well. He begins the presentation on GPS and Video surveillance and the cost savings that the state can have in fleet management.

To view this presentation you can access it at www.legis.state.la.us, Streamlining Government Commission- Presentations

After the presentation Mr. Comeaux asks the members if they have any questions.

Mrs. Bonnette wants to know if they lease these services on any given vehicle. He explains that the systems are installed in units and are leased and pay a monthly leasing fee as well as a monthly monitoring fee.

Sen. Michot asks if the Dept. of Agriculture had a savings as a result of the employees knowing they were being monitor. Mr. Comeaux explains that some were told it was a study and were being tracked for fuel saving solutions. He stated that after the study was performed they found personal use of fleets and heavy machinery had been running for a long time.

There being no further questions Sen. Michot thanks Mr. Comeaux for his presentation and is looking forward to working with him in future while going through this process.

Senator Michot introduces the next presenter, Claude Berthea, with Rallypoint. Mr. Berthea explains he is the owner of Transformyx technology based in Baton Rouge and has been in business for about 20 years. He explains they do businesses all over the country but one of their notable clients is CoCa Cola in Atlanta, they process about 180 million dollars a year in products for their distribution of Coke products. They also do business with La offshore oil port and school systems in the state.

Mr. Berthea states that Rallypoint is a product that he has developed in the last three years just after Hurricane Katrina. He explains the RallyPoint set up a business recovery center which provides a Crisis Communication Card to every member with a Toll Free Number and Website. They Broadcasts Inbound and Outbound Emergency information by Emails, Text and Voice. It's a resourceful management console which is built into Rallypoint to supplement its communication platform allowing for effective preparation and response.

**To view this presentation you can access it at www.legis.state.la.us,
Streamlining Government Commission**- **Presentations**

After the presentation Mr. Berthea asks the members if they have any questions.

Senator Michot states that even though Rallypoint is not a communications company it would still have a central communication system and would be able to give all personal a communications card so they will able to communicate and to know where everyone is during a disaster. Mr. Berthea states the cost of this technology is service base and you do not have to buy any type of software for this service. The charge for the State is $2.00 a month per person and includes unlimited text, voice and email.

Mr. Driesse states that Rallypoint is set up in advance but wants to know if the crisis communication card is set up before and actual event. Mr. Berthea explains that information can be logged in before the event occurs. They can deliver the actual login information to each individual through their secured email even if they do have their card set up. They also have ways to implement this on and emergency basis.

There being no further questions Sen. Michot thanks Mr. Berthea for his presentation and is looking forward to working with him in future while going through this process.

ADJOURNMENT

Senator Mike Michot made a motion to adjourn without objection. There being no further business, the meeting was adjourned at 11:25 p.m.

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Senator Mike Michot
Chairman

9-29-2009
Date Approved